

## PROFESSIONAL QUALIFICATIONS

Haddow & Company

### DAVID F. HADDOW, CRE PRESIDENT

#### EXPERIENCE

President of Haddow & Company, a real estate consulting firm founded in 1989. Formerly Senior Vice President with Landauer Associates, a national real estate consulting firm. Since 1979, he has represented individual and institutional clients in commercial real estate investments. Formerly employed as a commercial mortgage banker and city planner.

#### PROFESSIONAL ACTIVITIES

Member: The Counselors of Real Estate  
Atlanta Board of REALTORS  
National Association of REALTORS  
Urban Land Institute

Licenses: Real Estate Broker, State of Georgia  
Real Estate Broker, State of South Carolina

Awards: George E. Manners Award for Graduate Study in Business  
Arthur A. May Memorial Award for 1985

Teaching: Part-Time Instructor, Georgia State University  
Part-Time Instructor, Georgia Institute of Technology

#### CIVIC ACTIVITIES

Board of Trustees, Georgia State University Foundation  
Board of Directors, Pattillo Construction Company  
Kiwanis Club of Atlanta

#### SELECTED PUBLICATIONS

"Determining Best Use for Undeveloped Land," National Real Estate Investor, January, 1991.

"The Art of Real Estate Counseling," Urban Land, May, 1987, Vol. 46, No.5.

"Low Cost Real Estate Consumer Analysis Can Pay Off," Real Estate Review, Summer 1986, Vol. 16, No. 2.

"The Perils of Real Estate Counseling," Real Estate Issues, Fall-Winter, 1984, Vol. 9, No. 2.

"Making the City Overview Meaningful," The Appraisal Journal, January, 1984, Vol. LII, No. 1.

"How Efficient is the Real Estate Market?," Real Estate Today, January, 1985.

A number of articles have appeared in The Atlanta Constitution, Atlanta Business Chronicle, and Dorey's Office Guide.

#### EDUCATION

Master of Business Administration in Finance, Georgia State University, 1982.  
Master of City Planning, Georgia Institute of Technology, 1979.  
Bachelor of Arts, Emory University, 1975.